# **RAHUL ACHARYA**



# ACADEMIC PROFILE

PGDM - Marketing	8.0 CGPA	Jagdish Sheth School of Management, Bengaluru	2025
B.Tech CSE	78.00%	Odisha, National Institute of Science and Technology,	2023
Class XII (ISC)	76.00%	St Mary's School , Barbil, Odisha	2019
Class X (ICSE)	87.00%	St Mary's School , Barbil, Odisha	2017

#### **AREAS OF STUDY**

Social Media Marketing, Digital Marketing, Content Marketing, Business Strategy, Consumer Behaviour, Web Development, E-Commerce

Category Management, B2B marketing, Brand Management, Entrepreneurship, Analytics

## ACADEMIC PROJECT(S)

### E-Commerce Category Management and Website Development using Shopify

- **Objective**: Gained hands-on experience in creating, maintaining, and optimizing an online retail platform.
- **Outcome**: Successfully managed an online store, developed product categories, and optimized a comprehensive e-commerce website using Shopify.

#### Limitless: Athleisure Apparel Brand

- Entrepreneurial Journey: Launched Limitless, a high-performance athleisure brand utilizing sustainable bamboo fabric.
- Product Development: Focused on creating eco-friendly apparel with enhanced performance features.
- Market Fit: Successfully scaled the brand to achieve product-market fit, emphasizing unique selling points such as sustainability and performance.

#### True Amora: Made in India Dating App

- Brand Management: Conceptualized and developed a dating app catering specifically to Indian users, incorporating vernacular languages across the country.
- Brand Identity: Created a robust brand identity, positioning True Amora as a culturally relevant and user-friendly platform.
- Marketing Strategies: Devised and executed marketing campaigns to drive user acquisition and engagement.

Product Development, Event Management, Python, MS Excel

#### CERTIFICATIONS

Business Strategy	Coursera	2024
Brand Management	Coursera	2024
Content Marketing	Coursera	2024
Digital Marketing	Google	2024
B2B Marketing	Coursera	2024

#### **POSITIONS OF RESPONSIBILITY**

	Co-Chair / Admission's Committee	2024
JAGSoM, Bengaluru	Chief Marketing Officer (CMO) at Kanyathon	2024
NIST University,	Captain of College Kabaddi team	2020-2021
Odisha	Event Coordinator for Dreamers Planet Organization(A national level pageant competition)	2022
Caisila	Head of NIST Counselling Services.	2022

#### ACCOMPLISHMENTS

Competitions and	WON Debates and Various MUNs	2013–2023
Activities	District-Level Kabaddi and Cricket Player	2018- 2021
Activities	Top 10 Design Thinking Teams at Our College	2023
	<ul> <li>Won the Best Capstone project in Brand management Course</li> </ul>	2024
Professional	Enhanced Document Verification Process ( ADMISSIONS COMMITTEE).	2024
Professional	Chief Marketing Officer (CMO) at Kanyathon	2024
	Brand Marketing, Omnichannel Marketing, MixPanel, Marketing Analytics, Digital Marketing, E-comme	rce Management
SKILLS		gement

**JAGSoM Placement Season 2024-25**